

Case Study 1:

CtrlS Delivers A Tier-IV Customized Solution For A US Telecom Giant

Details overleaf.

The logo for CtrlS, featuring the word "CtrlS" in a bold, sans-serif font. The letters "Ctrl" are green and "S" is black.

Ctrl S Datacenters Ltd.



Client Profile

A \$125 Billion US Telecom Company, one of the largest communication companies in the world, offering a comprehensive set of services to customers across the world. The company provides communications services to customers in virtually every country and territory in the world. For example, remote access solutions are provided from more than 60,000 points of presence in 164 countries.

What They Needed

To support their Indian operations, our client needed a datacenter built to their global specifications, which could provide them the highest level of service in terms of availability, performance and security. Mitigating downtime was paramount. One of their other critical requirements was a carrier neutral facility, as ultimately all the carriers in India are their competitors.

Ctrl S Leads The Way

The client appointed a London based independent property advisor to find a suitable space in India across multiple locations. The independent property advisor could not find any carrier neutral space agreeable to the client anywhere in India. However, in Hyderabad the independent property advisor not only found a suitable carrier neutral IDC, but also Ctrl S was willing to match the global specifications of the client. Ctrl S delivered the required space in a matter of 8 weeks. This was accepted by the client after detailed audits and inspection by an international consultant.

To meet their global specifications, their caged setup was secured by biometric access and N+N redundancy across all infrastructure verticals such as power supply, air conditioning, power backup, etc making it by far the first Tier-IV setup in India, the highest in terms of availability and reliability. Since its inception Ctrl S has maintained 100% uptime for all its clients.

Satisfied Customer

The fact that this client has doubled its space in Ctrl S Hyderabad facility and shown interest in moving to Ctrl S's upcoming facilities in other cities does not merely speak volumes about their satisfaction but their interminable trust in Ctrl S.

- Our client needed a datacenter built to their global specifications, with ineffable quality of service in terms of availability, performance and security
- Ctrl S delivered the required space in a matter of 8 weeks
- A caged setup secured by biometric access and N+N redundancy across all infrastructure vertical was organized making it by far the first Tier-IV setup in India

CtrlS

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